

Project Development Engineer 2 positions / New graduates are preferable.

Job Descriptions and Responsibilities

- · Analyses own market and identify potential customers for defined products and applications.
- Manage and maintain close relationship with existing key accounts to ensure continuing contracts.
- Responsible for planning, proposal preparations, presentations to customers and contract negotiations.
- Required to work closely with service teams to develop solutions based on customer requirements.
- Plan and organize sales and marketing promotion activities together with the Sales Support Group.
- Actively work on own skill development and other team members in the region.
- · Project engineer, planning, cost control etc.

• Coordinate with vendors and installation contractors for feasibility and pricing verification of proposed project modifications.

· Research and development of existing systems and new innovations

Qualifications

- · Male / Female, age between 22 35 years.
- · If experience person is an advantage.
- Any fields of engineering and science Degree.
- · Good command of written and spoken English together with computer literacy.
- · Able to traveling up country / oversea.
- · High Responsibility, Reliability, Motivation and Loyalty.
- Energetic and work under pressure.
- · Have own car will be advantage.

Benefits & Allowances

- Gasoline
- Bonus
- Commission
- Per diem
- Telephone Expenses
- Social security fund
- Laptop
- Annual Vacation
- New year's party
- Oversea & In country Training and Excursion

Salary: Negotiable

Working hour: Mon - Fri, 8.30 - 17.30 Email : <u>hr@ism.co.th</u> , info@ism (Tel: 0-2948-8312-3)



Sales engineer 2 positions / New graduates are preferable.

Job Descriptions and Responsibilities

- · Analyses own market and identify potential customers for defined products and applications.
- Manage and maintain close relationship with existing key accounts to ensure continuing contracts.
- · Responsible for planning, proposal preparations, presentations to customers and contract negotiations.
- · Required to work closely with service teams to develop solutions based on customer requirements.
- Plan and organize sales and marketing promotion activities together with the Sales Support Group.
- Actively work on own skill development and other team members in the region.
- · Project engineer, planning, cost control etc.

• Coordinate with vendors and installation contractors for feasibility and pricing verification of proposed project modifications.

· Research and development of existing systems and new innovations

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Benefits & Allowances

- Gasoline
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